

# HP2-N47<sup>Q&As</sup>

Selling HP Application Lifecycle Management Solutions

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#### **QUESTION 1**

How does HP Service Virtualization improve software delivery?

- A. By making virtualization a standard part of the testing process, designers ensure that developers are on hand to assist in case anything goes wrong during regression testing.
- B. By virtualizing services when needed, test designers can automate steps, reuse test components, and validate modern mobile and composite applications at a faster rate
- C. By virtualizing services, the number of people needed to conduct functional or regression testing of the software is reduced
- D. By introducing virtualization, stakeholders are assured that the IT organization\\'s goals are clearly aligned with the goals of the business.

Correct Answer: A

#### **QUESTION 2**

What is the most suitable sample question to ask in order to qualify an opportunity for an Agile Delivery Solution?

- A. How much time do your developers spend resolving defects in your production systems?
- B. How integrated are your stakeholders and project teams?
- C. Is quality or velocity the greatest driver in your projects?
- D. How many resources are assigned to performance testing of applications?

Correct Answer: B

#### **QUESTION 3**

Which value proposition will most likely resonate with the director of performance testing?

- A. HP Performance Center enables better IT/business alignment while ensuring that test requirements are visible to the entire team.
- B. HP Quality Center manages requirements, improves performance predictability, isolates bottlenecks, and mitigates security risk to the organization.
- C. HP Quality Center generates accurate, measurable, and repeatable loads on the system from a single point of control.
- D. HP Performance Center enables a proactive load and performance testing posture that saves time, reduces costs, and ensures greater performance predictability in production.

Correct Answer: C

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#### **QUESTION 4**

Which business challenge is driving customers to become more agile and efficient?

- A. the need to improve quality while keeping up with the pace of changing market demands
- B. the need to bring new technology online and demonstrate technology leadership in their industry
- C. the need to reduce CAPEX and align IT operations with security
- D. the need to demonstrate IT value to the business by using agile development methods

Correct Answer: A

#### **QUESTION 5**

A sapient user or sapient tester is most closely associated with which type of testing/validation?

- A. functional (headless and GUI)
- B. exploratory testing
- C. load testing
- D. security

Correct Answer: C

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