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### **QUESTION 1**

Which persona is a key facilitator within the organization, acting as a bridge between the client, stakeholders, and the solution team?

- A. VP of apps/application owner
- B. director of development
- C. VP of IT operations
- D. business analyst

Correct Answer: D

#### **QUESTION 2**

Which capabilities allow HP Performance Center to load test applications in and from the cloud?

- A. local test requirements
- B. cloud-based analytics
- C. HP Anywhere
- D. cloud-based load generators

Correct Answer: B

#### **QUESTION 3**

Which project is the most suitable for an agile development model, such as scrum?

A. a project that is difficult but has strict, well-documented requirements

B. a simple project that should take no more than 3 months to complete because the team has done a similar project in the past

C. a project that is based on an existing design document and uses off-the-shelf components

D. a project that lacks well-defined requirements and is of some significant complexity

Correct Answer: D

#### **QUESTION 4**

A prospective client is concerned that as the organization only has a need for a solution once or twice a year, ALM investment would be out of the scope of their of their needs. What is an appropriate solution?



- A. HP has flexible financing and licensing options for on premise installations, including some free options.
- B. SaaS is not a capital expense but is an operating expense and comes out of a different budget
- C. Determine what other software licenses are in use by the customer and offer appropriate discounts.
- D. SaaS delivery for ALM allows for on-demand "pay as you go" scalability.

Correct Answer: D

## **QUESTION 5**

Which product enables a performance tester to uncover code-level issues during the performance testing phase?

- A. HP Performance Center
- **B. HP Unified Functional Testing**
- C. HP Fortify
- **D. HP Diagnostics**
- Correct Answer: A

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