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QUESTION 1

What are the primary competitive differentiators for HP Database and Middleware Automation that differentiates HP from its competitors? (Select two.)

- A. superior security of physical and virtual environments that host database estates
- B. superior root-cause analysis that maintains accuracy for databases and application servers
- C. provides database and middleware lifecycle management
- D. out-of-the-box content based on industry best practices
- E. broader database and middleware vendor support

Correct Answer: BD

QUESTION 2

Which HP Server Automation Ultimate values best resonate with the persona involved in Task Automation? (Select two.)

- A. baselines knowledge of all physical and virtual servers across geographies
- B. gathers and analyzes information from a dynamic, real-time service model to give visibility and insight into the performance of applications and infrastructure
- C. uses IT topology to automatically correlate related events for faster root-cause identification
- D. saves time and minimizes risk with automated provisioning and patching
- E. aligns IT to the business by tracking SLAs, KPIs, and business health

Correct Answer: AD

QUESTION 3

What is an accurate description of the HP Software Automation and Cloud Management solution?

- A. drives cloud application performance testing, allowing testing and operations teams to continuously share real-user production data
- B. allows Enterprise IT to manage the lifecycle of services across private and hybrid clouds
- C. offers a unique software-hardware solution primarily focused on the accelerated provisioning of physical server environments
- D. offers a unique software-hardware solution primarily focused on the accelerated provisioning of virtual server environments

Correct Answer: B



QUESTION 4

Which discovery questions allow you to identify a customers critical business issues in terms of risk associated with Automation and Cloud management? (Select two.)

- A. Are you looking to adapt to new initiatives such as cloud computing?
- B. What challenges do you face enforcing regulatory and internal compliance standards in a timely manner?
- C. Are you aware of your server-to-administrator and/or database-to-administrator ratios?
- D. Are you aware of what percentage of your IT budget is spent on just keeping the lights on?
- E. What challenges are you facing in terms of staying ahead of the competition by delivering more innovative services?

Correct Answer: AC

QUESTION 5

What is the primary capability of HP Operations Orchestration that differentiates HP from its competitors?

- A. facilitates hand-off between IT silos
- B. provides a designer interface to construct workflows
- C. provides a system of automating run book routines
- D. provides superior out-of-the-box content and multi-vendor integrations

Correct Answer: C

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