



# HP2-N46<sup>Q&As</sup>

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### QUESTION 1

A customer says that they do not need Task Automation solutions because they have "scripts for automation" What is the best way to respond to this objection?

- A. We have solutions in place to analyze those scripts and optimize them.
- B. Scripts are legacy technology. Automation is the future
- C. What if your developer leaves? How do you control who does what and tracks the change management?
- D. Scripting involves head-count. I'm here to help you reduce head-count

Correct Answer: A

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### QUESTION 2

Which comparison best links a Task Automation customer problem to a solution capability of the HP Software Database and Middleware Automation solution?

- A. Problem: Unsecured environments that host Databases Solution Capability: HP Software Database and Middleware Automation has in-built, proactive network security capability.
- B. Problem: Lack of monitoring of Application Server events Solution Capability: HP Software Database and Middleware Automation has the ability to proactively monitor and root cause analyze Application Server events
- C. Problem: Proprietary scripting technology Solution Capability: HP Software Database and Middleware Automation has out-of-the box. best practice intelligence solutions.
- D. Problem: Inability to increase Database-Administrator ratios Solution Capability: HP Software Database and Middleware Automation has the ability to lower database-administrator ratios.

Correct Answer: D

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### QUESTION 3

Which Task Automation IT process is supported by the HP Software Database and Middleware solution?

- A. analysis of security vulnerabilities within application server code
- B. database and middleware incident ticket management
- C. securing of virtual farms hosting clustered database systems
- D. automated distribution of application server code updates

Correct Answer: A

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### QUESTION 4



Which Task Automation discovery questions should you ask an IT executive in order to uncover a Database and Middleware Management pain point? (Select two.)

- A. What challenges do you have in maintaining the patching and upgrading of your database and middleware estate?
- B. Do you have the ability to integrate database fault, availability, performance, and configuration management?
- C. Do you have challenges securing the environments that host your database systems?
- D. How do you guarantee that your database-related service desk tickets are prioritized?
- E. Are you heavily reliant on senior Database administrators and proprietary scripting mechanisms?

Correct Answer: AE

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#### QUESTION 5

Which customer profile is the best target for HP Software Process Orchestration solutions? (Select three.)

- A. customers with poor communication and hand-off between IT domains
- B. customers with a heavy reliance on proprietary scripting methods
- C. customers failing SLAs due to high mean time to repair (MTTR)
- D. customers who want a modern and powerful virtual user generator
- E. customers who want to cut costs by reducing application performance issues in production customers with high server-to-administrator ratios

Correct Answer: ABE

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