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QUESTION 1

What does HP offer to customers looking to blend the virtual and physical worlds?

- A. HP Z8 G4 Workstation
- B. HP Multi Jet Fusion 3D Printer
- C. HP Omen fanny pack
- D. HP Virtual Reality solutions

Correct Answer: D

QUESTION 2

Your client is a growing company looking to:

1.
transition to a VDI or cloud infrastructure
 2.
lower their IT costs
 3.
centralize management and IT support
 4.
increase security across endpoints, users, and data
- Which HP solution meets this client's requirements?

- A. HP Cloud Clients
- B. HP Smart Connect
- C. HP Elite Clients
- D. HP Workstations

Correct Answer: C

QUESTION 3

What does the HP Secure Erase do?

- A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.



- B. It quickly and effectively removes any malware from HP-protected personal systems and printer devices.
- C. It helps with real-time malware protection using deep neural nets, including zero-day attacks.
- D. It permanently destroys sensitive information from hard drives and solid-state drives, so it can never be recovered or compromised.

Correct Answer: D

QUESTION 4

Which solution would be appropriate for task workers handling sensitive information in an open office environment?

- A. HP EliteDesk 800 G4 SFF PC with optional dust filters and with HP EliteDisplay E243 23.8-inch monitor
- B. HP U Mini G4 Workstation with HP Z27x G2 Studio Display
- C. HP EliteOne 800 G6 AiO PC with optional integrated privacy screen
- D. HP ProDesk 600 G4 Desktop Mini PC with optional dust filters and with HP EliteDisplay E233 23-inch Monitor

Correct Answer: C

QUESTION 5

When ready to propose a product to a customer, what should you take into consideration?

- A. that you include a six-month expandable Care Pack
- B. any potential promotions when it comes time for the customer to buy
- C. that you answer the customer pain points and meet their needs
- D. that you always sell HP DaaS services along with the hardware

Correct Answer: C

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