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QUESTION 1

Your client is a growing company looking to:

1.
transition to a VDI or cloud infrastructure
 2.
lower their IT costs
 3.
centralize management and IT support
 4.
increase security across endpoints, users, and data
- Which HP solution meets this client's requirements?
- A. HP Cloud Clients
 - B. HP Smart Connect
 - C. HP Elite Clients
 - D. HP Workstations

Correct Answer: C

QUESTION 2

Why would an HP EliteDesk 800 G6 SFF PC with optional dust filters be the tight fit for a production line?

- A. It is secure and the addition of dust filters will extend the life of the machine.
- B. It has a specialized loudspeaker system appropriate for a noisy production environment.
- C. The dust filters enable the device to run quieter than any other device within the Z range.
- D. It has no fan and no moving parts to give the best reliability.

Correct Answer: A

QUESTION 3

What does the HP Secure Erase do?

- A. It updates and maintains software and security settings across a fleet of PCs and HP Enterprise printers.



- B. It quickly and effectively removes any malware from HP-protected personal systems and printer devices.
- C. It helps with real-time malware protection using deep neural nets, including zero-day attacks.
- D. It permanently destroys sensitive information from hard drives and solid-state drives, so it can never be recovered or compromised.

Correct Answer: D

QUESTION 4

What are the characteristics of the workforce under 37 years of age?

- A. eco-friendly, mid-levels of education, faithful
- B. technology focused with flexibility demands and light loyalty
- C. tech-friendly, not keen to share information, highly educated
- D. directionless, cash rich, highly innovative
- E. various masters, remote workers, trustworthy

Correct Answer: B

QUESTION 5

Your customer shares with you that their previous devices were unable to handle demanding software, such as Autodesk 3D Max. Which HP series should you offer?

- A. HP Elite series
- B. HP Business series
- C. HP Pro series
- D. HP Z series

Correct Answer: D

Reference: https://www8.hp.com/hk/en/pdf/hp_autodesk_tcm_187_1531720.pdf

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