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QUESTION 1

Your customer spends 40% of time at the office and is looking for a way to quickly connect to existing external monitors. Which accessory would be most useful to add to their HP EliteBook?

- A. HP Hot Desk Stand
- B. HP Docks
- C. HP Wireless Keyboard and Mouse
- D. HPShareboard

Correct Answer: B

QUESTION 2

How does HP lead the industry with security?

- A. by forcing all users to use multi-factor authentication
- B. by adding digitally-enforced Kensington locks to all devices
- C. by enforcing policies for all users to regularly update Microsoft Windows and any security programs
- D. by providing a comprehensive suite of security solutions that help protect customer devices, identity, and data with hardware-enforced protections

Correct Answer: D

QUESTION 3

Your client is a growing company looking to:

1.
transition to a VDI or cloud infrastructure
 2.
lower their IT costs
 3.
centralize management and IT support
 4.
increase security across endpoints, users, and data
- Which HP solution meets this client's requirements?

- A. HP Cloud Clients



- B. HP Smart Connect
- C. HP Elite Clients
- D. HP Workstations

Correct Answer: C

QUESTION 4

How can you Help your worldwide corporate and enterprise customers with stable, consistent images and managed lifecycle transitions?

- A. Offer installation and recycle services.
- B. Offer a product with an HP Care Pack.
- C. Offer a contract for after warranty care.
- D. Offer a product with global series support.

Correct Answer: D

QUESTION 5

What are the characteristics of the workforce under 37 years of age?

- A. eco-friendly, mid-levels of education, faithful
- B. technology focused with flexibility demands and light loyalty
- C. tech-friendly, not keen to share information, highly educated
- D. directionless, cash rich, highly innovative
- E. various masters, remote workers, trustworthy

Correct Answer: B

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