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QUESTION 1

How does HP lead the industry with security?

A. by forcing all users to use multi-factor authentication

B. by adding digitally-enforced Kensington locks to all devices

C. by enforcing policies for all users to regularly update Microsoft Windows and any security programs

D. by providing a comprehensive suite of security solutions that help protect customer devices, identity, and data with hardware-enforced protections

Correct Answer: D

QUESTION 2

When ready to propose a product to a customer, what should you take into consideration?

A. that you include a six-month expandable Care Pack

B. any potential promotions when it comes time for the customer to buy

C. that you answer the customer pain points and meet their needs

D. that you always sell HP DaaS services along with the hardware

Correct Answer: C

QUESTION 3

What are the characteristics of the new work style that results from moving into the experience age?

A. computer-based workflow in the office; flexible working hours: fixed location

B. cloud-based workflow in the office; nothing stored on local computers; more personalized, faster experience

C. cloud-based workflow; office will be wherever you are with no fixed location; people will stay in a job for around 3 years on average

D. cloud-based workflow; working from home; people staying in jobs for around 5 years

Correct Answer: B

QUESTION 4

What ate the characteristics of the workforce under 37 years of age?

A. eco-friendly, mid-levels of education, faithful

B. technology focused with flexibility demands and light loyalty

C. tech-friendly, not keen to share information, highly educated

D. directionless, cash rich, highly innovative

E. various masters, remote workers, trustworthy

Correct Answer: B

QUESTION 5

Which statement correctly describes HP Sure Sense?

A. protection against phishing attacks

B. protection against BIOS attacks and memory failures

C. protection against zero-day (never-seen-before) attacks

D. protection against visual attacks

Correct Answer: C

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