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QUESTION 1

What is the major security concern associated with company employees working in public areas and open offices, and how does HP address it?

- A. virus attacks, which can be lessened with HP Sure Run
- B. visual hacking, which can be prevented with HP Sure View
- C. malware attacks, which can be mitigated with HP Sure Start
- D. phishing attacks, which can be alleviated with HP Sure Click

Correct Answer: B

QUESTION 2

What are HP Lifecycle Services?

- A. a multi-year contract that includes proactive security and management reporting
- B. a portfolio of services centered around device security and sanitation
- C. a portfolio of services that simplify device lifecycle management
- D. a contract under which you get a new notebook every 3 years

Correct Answer: C

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-3681ENW.pdf>

QUESTION 3

How can you help your worldwide corporate and enterprise customers with stable, consistent images and managed lifecycle transitions?

- A. Offer a product with global series support.
- B. Offer a contract for after care.
- C. Offer a product with a Care Pack.
- D. Offer installation and recycle services.

Correct Answer: A

Reference: <https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-5400EEAP.pdf>

QUESTION 4



Due to HP's mission to reinvent technology, which "world's first" HP inventions help businesses modernize their working environment? (Choose three.)

- A. world's first fingerprint reader
- B. world's first detachable digital pen
- C. world's first facial scanner
- D. world's first Thunderbolt dock with an audio-conferencing solution
- E. world's first bezel-less screen
- F. world's first outdoor-viewable display in a business convertible
- G. world's first detachable and tablet with an integrated privacy screen

Correct Answer: BDF

QUESTION 5

Your customer shares with you that their previous devices were unable to handle demanding software, such as Autodesk® 3D Max?

Which HP series should you offer?

- A. HP Z series
- B. HP Pro series
- C. HP Elite series
- D. HP Business series

Correct Answer: A

Reference: https://www8.hp.com/hk/en/pdf/hp_autodesk_tcm_187_1531720.pdf

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