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QUESTION 1

What is one of the differences between HP Device Manager and Dell Wyse Device Manager Enterprise Edition?

- A. HP Device Manager is fee-based but at a lower rate than Dell Wyse Device Manager Enterprise Edition's rate.
- B. Hp Device Manager is always free, while Dell Wyse Device Manager Enterprise Edition is fee-based.
- C. HP Device Manager can image a thin client remotely, while Dell Wyse Device Manager Enterprise images thin clients by using a USB key.
- D. HP Device Manager manages all HP thin clients, while Dell Wyse Device Manager Enterprise Edition has almost negligible capabilities.

Correct Answer: D

QUESTION 2

Which use case is a primary use case for an HP flexible thin client?

- A. University student
- B. Video editing workstation
- C. Print server
- D. Digital signage

Correct Answer: C

QUESTION 3

Which of the following causes is the most likely explanation for why a customer would choose HP over a competitor?

- A. the HP sales representative showed a thorough understanding of the customer's needs and matched a solution to those needs
- B. the HP sales representative described the ways the competitors' products have failed in the past to remove confidence in those products.
- C. the HP sales representative focused on the ROI they have provided to other companies using HP virtualization technology.
- D. the HP sales representative explained how HP has far superior virtualization technology at the most cost effective prices.

Correct Answer: B

QUESTION 4



What is HP ThinState?

- A. thin-client application for load balancing session state across servers
- B. an HP network optimization tool for thin clients
- C. an HP exclusive thin-client image capture tool (\$) a Microsoft product for managing devices across the enterprise

Correct Answer: B

QUESTION 5

How many monitors can a customer use with an HP t820 flexible thin client?

- A. One
- B. Two
- C. Three
- D. Four

Correct Answer: D

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