



HP2-B115^{Q&As}

Selling HP Printing and Personal Systems Hardware

Pass HP HP2-B115 Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/HP2-B115.html>

100% Passing Guarantee
100% Money Back Assurance

Following Questions and Answers are all new published by HP Official Exam Center

-  **Instant Download** After Purchase
-  **100% Money Back** Guarantee
-  **365 Days** Free Update
-  **800,000+** Satisfied Customers





QUESTION 1

How can you find out your customer pain points?

- A. by sending them a HP Pain Point Fact Sheet (PPFS)
- B. by getting them to log onto hppainpoint.com and answer a questionnaire
- C. by selling them the lowest cost products
- D. by letting your customer talk about their current printing and/or personal systems set up

Correct Answer: D

QUESTION 2

Where is the customer value on the Universal Print Driver?

- A. one driver for all HP LaserJet MFPs, most printers, and some HP Officejets
- B. HP image preview, which allows view, zoom, edit, and re-order
- C. the ability to store documents in the cloud through just one driver
- D. industry-leading fleet management for just 15 Euros per month

Correct Answer: C

QUESTION 3

Which statement is correct regarding HP Quick Sets?

- A. It is a highly virtualized infrastructure that includes scalability and reliability.
- B. Through the HP Universal Print Driver you can set a number of tasks that can be achieved at the touch of a button.
- C. HP Quick Sets let your customers launch document workflows that scan and save documents and get it right every time--at the touch of a button.
- D. HP Quick Sets allow you to manage and retrieve your documents from the cloud.

Correct Answer: B

QUESTION 4

What percentage of businesses plan to make changes to their business processes, workflow, and employee roles in order to incorporate mobility?

- A. 10%



B. 26%

C. 46% D. 73%

Correct Answer: D

QUESTION 5

Your education customer needs to provide personal computing facilities in several dedicated computer rooms to support a large number of students at very low cost. Which product line should you offer?

A. HP ElitePad

B. HP Thin Clients

C. HP Business Desktops

D. HP EliteBook Folio 1000

Correct Answer: D

[HP2-B115 Practice Test](#)

[HP2-B115 Study Guide](#)

[HP2-B115 Exam Questions](#)



To Read the [Whole Q&As](#), please purchase the [Complete Version](#) from [Our website](#).

Try our product !

100% Guaranteed Success
100% Money Back Guarantee
365 Days Free Update
Instant Download After Purchase
24x7 Customer Support
Average 99.9% Success Rate
More than 800,000 Satisfied Customers Worldwide
Multi-Platform capabilities - [Windows](#), [Mac](#), [Android](#), [iPhone](#), [iPod](#), [iPad](#), [Kindle](#)

We provide exam PDF and VCE of Cisco, Microsoft, IBM, CompTIA, Oracle and other IT Certifications. You can view Vendor list of All Certification Exams offered:

<https://www.passapply.com/allproducts>

Need Help

Please provide as much detail as possible so we can best assist you.
To update a previously submitted ticket:



 <p>One Year Free Update Free update is available within One Year after your purchase. After One Year, you will get 50% discounts for updating. And we are proud to boast a 24/7 efficient Customer Support system via Email.</p>	 <p>Money Back Guarantee To ensure that you are spending on quality products, we provide 100% money back guarantee for 30 days from the date of purchase.</p>	 <p>Security & Privacy We respect customer privacy. We use McAfee's security service to provide you with utmost security for your personal information & peace of mind.</p>
---	---	--

Any charges made through this site will appear as Global Simulators Limited.
All trademarks are the property of their respective owners.
Copyright © passapply, All Rights Reserved.