



# HP2-B110<sup>Q&As</sup>

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#### QUESTION 1

In which type of hardware is the majority of the current total supplies sell-out used?

- A. Devices that are older than the current line-up
- B. The most current retail HP inkjet devices from this year's line-up
- C. The most current workgroup printers from this year's line-up
- D. The most current MFPs from this year's line-up

Correct Answer: A

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#### QUESTION 2

Which design elements are always considered when HP designs a new cartridge? (Select two.)

- A. Lowest cost per page
- B. Manageability
- C. High availability
- D. HP warranty
- E. Ease of use
- F. Highest page yield

Correct Answer: BE

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#### QUESTION 3

For selected laser models, why does HP offer different cartridges with different yields for the same printer?

- A. Some countries have minimum amounts of pages to be printed from one cartridge, so different yields allow selling in countries all over the world.
- B. Different purchasing powers across the globe require cartridge pricings and yields to be more flexible.
- C. Statistical variation during production results in different filling levels for the toner, so HP classifies cartridges later according to the expected yield
- D. Customer needs and printing behaviours are different, so different yields meet these specific needs and behaviours.

Correct Answer: D

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#### QUESTION 4



What steps does HP take to protect customers from counterfeit cartridges?

- A. Partner network, local offices, and worldwide presence
- B. Research and development, Marketing and reliability
- C. Prevention, product packaging, and investigation
- D. Product design, toner formula, and marketing

Correct Answer: C

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#### QUESTION 5

Why is the term "Compatible Cartridge" confusing for customers?

- A. It is a term for a Remanufactured cartridge.
- B. It is a term for a product with a low purchasing price.
- C. It is a term for a 100% new cartridge.
- D. It is a term used for Refilled Remanufactured and Clone cartridges

Correct Answer: D

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