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QUESTION 1

Which statement is true about the HP market position?

- A. HP creates its own market.
- B. HP is ranked first or second in most major markets.
- C. Being number five in the market gives you a positive goal.
- D. HP is the ultimate leader in every market.

Correct Answer: B

QUESTION 2

Which statement is correct about ColorLok?

- A. It reduces the total footprint of laser printers
- B. It allows replacing wood with oil for paper production, thus reducing deforestation
- C. It contributes to the environmental protection by superior de-inking and longer printer life.
- D. Due to superior simplex printing, it reduces the total use of paper

Correct Answer: C

QUESTION 3

What characterizes the supplies product life cycle?

- A. It is the same as the product lifecycle of the printer (hardware).
- B. It is shorter than the product lifecycle of a printer (hardware).
- C. It is linked to the page coverage.
- D. It is significantly longer than the product lifecycle of the printer (hardware).

Correct Answer: D

QUESTION 4

What is meant by a "Clone Cartridge"?

- A. A non-HP cartridge that comes in a packing intended to mislead the customer to believe it is an HP original
- B. A one-to-one copy of an HP cartridge that comes in HP packaging



C. A newly manufactured cartridge that is not manufactured by HP or with any HP parts or ink/toner, but still designed to work in an HP printer

D. High quality remanufactured cartridge that comes with HP Original toner or ink

Correct Answer: C

QUESTION 5

Where can customers find more information about how to protect themselves from counterfeit products?

- A. The HP anti-counterfeit TV channel
- B. The HP anti-counterfeit website
- C. The HP anti-counterfeit end-customer investigation trainings
- D. The HP anti-counterfeit video hotline

Correct Answer: B

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