

# H19-322<sup>Q&As</sup>

HCS - Pre-Sales - Service Solution (overseas)

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### **QUESTION 1**

Huawei disaster relief and backup services do not include any of the following services (>

A. traditional disaster recovery service

B. pass line | public cloud backup friends

C. Wenhe Cloud Backup Service|Correct File>

Correct Answer: C

#### **QUESTION 2**

In the process of maintenance and sales, 1 should pay attention to what aspects of the customer A. Capital calculation (positive

Correct Answer: C

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