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QUESTION 1

When can a validation rule be used to prevent invalid data? (3 answers)

- A. When records are edited by a user
- B. When records are deleted by a user
- C. When records are submitted using web-to-lead
- D. When records are imported
- E. When records are updated by a workflow rule

Correct Answer: ACD

QUESTION 2

What are the valid organization-wide default options for the Account Object?

- A. Public Read/Write/Transfer
- B. Private
- C. No Access
- D. Public Read/Write/Delete

Correct Answer: B

QUESTION 3

Universal containers set the organization-wide defaults for cases to private. When a case is escalated, case ownership changes to Tier 2 support agent.

How can a system administrator give the sales operation team read/write access to all escalated cases?

- A. Create a case escalation rule.
- B. Create a case assignment rule.
- C. Create a criteria-based sharing rule.
- D. Create an ownership-based sharing rule.

Correct Answer: C

QUESTION 4

A time dependent action is placed in the work flow queue when the record is created.



When will the action be removed from the queue? (2 answers)

- A. When the record no longer matches the rule criteria.
- B. When the action is deleted from the workflow queue.
- C. When a validation rule is triggered for the record
- D. When another record triggers the same workflow rule

Correct Answer: AB

QUESTION 5

The Salesforce Admin wants to change the fields that are showing on the Actionable Relationship Center Household Card. How can the Admin achieve this?

- A. Change the fields directly from the card.
- B. Edit Household Page Compact Layout on the Account Object.
- C. Edit Household Page Compact Layout on the Contact Object.
- D. Use the Schema Builder to update the field on the Household Card.

Correct Answer: B

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