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QUESTION 1

What type of field allows users to input text, images, and links?

A. Input area

B. Text and Image area

C. Text area

D. Text area (rich)

Correct Answer: D

QUESTION 2

Universal Containers has two business groups, products and services. Both groups will be using to track deals, but different fields are required by each group.

How should a system administrator meet this requirement? (2 answers)

A. Create two record types

B. Create two permission sets

C. Create two page layouts

D. Create two sales processes.

Correct Answer: AC

QUESTION 3

Which information can you find under the Relationships Tab? - (Check the 3 that apply)

A. Summary information about Total Financial Accounts. This includes total assets under management at your firm, the Category (i.e. Platinum.), client interactions, including the last interaction and the next interaction scheduled in the future.

B. Primary household Information, including the members of the household and how the household is related to other groups.

C. Related accounts - accounts not directly included in the primary household.

D. Related contacts that play a role in the financial world of the client (i.e a family lawyer)

Correct Answer: BCD

QUESTION 4

Universal Containers wants to automatically back up all the Salesforce data on a monthly basis.

Which tool can a system administrator use to meet this requirement?

A. Data export service

B. Analytic snapshot

C. Import wizard

D. Scheduled report.

Correct Answer: A

QUESTION 5

What will happen when a user attempts to log in to Salesforce from an IP outside the users profile but within the organization-wide trusted IP range?

A. The user will not be able to log in at all.

B. The user will be able to log in after the computer is activated.

C. The user will be able to log in without activating the computer.

D. The user will be able to log in after answering the security question.

Correct Answer: A

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