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# FINANCIAL-SERVICES-CLOUD<sup>Q&As</sup>

Salesforce Financial Services Cloud (FSC) Accredited Professional  
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#### QUESTION 1

What is included in an FSC license?

- A. Lightning Scheduler
- B. Action Plans
- C. Einstein Analytics for Financial Services
- D. FSC for Community

Correct Answer: B

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#### QUESTION 2

What is the purpose of the AppExchange? (2 answers)

- A. Administrators can download and customize pre-built dashboards and reports
- B. Customers can share and install apps published by Salesforce partners
- C. Support users can install the Salesforce Console for Service customers
- D. Partners can download accounts and contacts to collaborate on sales deals

Correct Answer: AB

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#### QUESTION 3

What tab setting on a profile makes a tab NOT accessible on the All Tabs page or visible in any apps?

- A. Read-Only
- B. Default On
- C. Default Off
- D. Tab Hidden

Correct Answer: D

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#### QUESTION 4

Which of these statements are true for Rollups in Financial Services Cloud?

- A. Rollups are done at both the client and group levels
- B. All financial accounts information, such as account balances are calculated and summarized at the Financial Account



Summary level

C. Activities can not be rolled up on the activity timeline at group/household level.

Correct Answer: B

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#### QUESTION 5

Which feature in Financial Services Cloud helps businesses identify, track, and route customer needs?

A. Intelligent Needs-Based Referrals

B. Lightning App Builder

C. Relationship Builder and Map

D. Surveys

Correct Answer: A

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