

# FINANCIAL-SERVICES-CLOUD<sup>Q&As</sup>

Salesforce Financial Services Cloud (FSC) Accredited Professional (AP)

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#### **QUESTION 1**

Which of the following would be considered a Junction Object in Salesforce?

- A. A custom object that contains a lookup field to a standard object
- B. Two standard objects that have lookup relationship with each other
- C. A many-to-many relationship created with two master-detail relationship
- D. A many-to-many relationship created with two lookup relationships

Correct Answer: C

#### **QUESTION 2**

Universal Containers wants to create a custom object to capture account survey data. Users must be able to select an account from the survey record. Users also need the ability to view related surveys on the account record.

How should the system administrator meet this requirement? (2 answers)

- A. Create a lookup relationship field on the account object.
- B. Add the account related list to the survey page layout.
- C. Create a lookup relationship field on the survey object.
- D. Add the survey related list to the account page layout.

Correct Answer: CD

#### **QUESTION 3**

Universal container uses a private sharing model for opportunities. The sales team wants sales engineers to be involved in specific Opportunities to help sales representatives close deals faster.

How can an administrator meet this requirement?

- A. Add sales engineers to account teams.
- B. Add chatter groups to opportunities.
- C. Enable chatter Feed Tracking on opportunities.
- D. Add sales engineers to opportunity teams.

Correct Answer: D

#### **QUESTION 4**



How can knowledge articles be used? (2 answers)

- A. To display Salesforce answers
- B. To display Salesforce solutions
- C. To display for customer self-service
- D. To resolve customer cases

Correct Answer: CD

### **QUESTION 5**

Which field settings can you control in the Page Layout Editor? (3 answers)

- A. Dependent
- B. Required
- C. Controlling
- D. Read only
- E. Visible
- Correct Answer: BDE

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