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### QUESTION 1

Sales representatives at universal containers should not be able to create leads, delete their own accounts, or send mass emails

How can an administrator meet these requirements?

- A. Modify a standard profile.
- B. Create a custom profile.
- C. Change the organization-wide default settings.
- D. Create a sharing rule.

Correct Answer: B

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### QUESTION 2

When case assignment rules are being setup, cases can be assigned to whom? (2 answers)

- A. Queue
- B. User
- C. Case Team
- D. Contact

Correct Answer: AB

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### QUESTION 3

Which Financial Services object would you use to store Bank Accounts data?

- A. Charges and Fees
- B. Assets and Liabilities
- C. Financial Account
- D. Financial Holding

Correct Answer: C

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### QUESTION 4

Universal Containers currently assigns its users from the facilities and IT teams to the same profile. Universal container recently created a custom object to track company cars and wants only users from the facilities team to have access to



this new object.

How can an administrator meet this requirement?

- A. Modify the standard profile currently shared by both teams
- B. Configure field-level security on the new object for the facilities team.
- C. Assign the facilities team to a new role in the role hierarchy.
- D. Create a custom profile for users on the facilities team

Correct Answer: D

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#### QUESTION 5

What permission is set in a user's profile? (3 answers)

- A. Mass email
- B. Marketing user
- C. Active
- D. Run Reports
- E. Object Permissions

Correct Answer: ADE

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