

# E DU CATION-CLOUD-CONSULTANT<sup>Q&As</sup>

Salesforce Certified Education Cloud Consultant

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#### **QUESTION 1**

A customer wants to learn more about Salesforce.org solutions built by the community.

What are two resources a consultant canrecommend?

Choose 2 answers.

- A. Product Documentation: Is a Pro Bono Project the Right Fit
- B. Power of Us Hub Group: CumulusCI (CCI)
- C. Product Documentation: Get Started with Open Source Commons

D. Power of Us Hub Group: Open Source Commons and Community Sprints

Correct Answer: BC

## **QUESTION 2**

...... Records in Salesforce is Integration User.

What should the consultant discuss with the university?

- A. API call limits
- B. Ownership data skew
- C. Account data skew
- D. OAuth token limits
- Correct Answer: B

### **QUESTION 3**

A Recruitment office wants to use Pardot and Salesforce with the Education Data Architecture (EDA) to manage campaigns andtrack prospective students. Which compatibility consideration should the consultant discuss with the office?

- A. EDA requires custom automation for lead conversion.
- B. Pardot is incompatible with the Household account model.
- C. The Do Not Contact TDTM record must be disabled.
- D. Pardot can only create Leads and Contacts.



Correct Answer: A

# **QUESTION 4**

The ITdepartment is determining its integration needs between a Salesforce implementation, its Student Information System (SIS), and its housing system. All students contact information is sourced in the SIS. Students are required to report on-campus and off-campus housing mailing information into the SIS.

What is the integration direction between the systems?

- A. One-way integration with Salesforce to the housing system
- B. One-way integration with the housing system to Salesforce
- C. One-way integration with to the SIS to Salesforce
- D. One-way integration with Salesforce to the SIS

Correct Answer: C

#### **QUESTION 5**

The Recruitment and Admissionsoffice has an existing Salesforce environment they wants to expand to include all of the school///s operations and service. The school has asked the consultant for recommendations to ensure the expansion is efficient, ....., and will meet the need of new existing user.

Which should the consultant recommend to meet the requirements?

- A. Create a Trailmix for new users.
- B. Build a Center of Excellence.
- C. Grant System Admin access for each department leader.
- D. Encourage users to post ideas on Chatter.

Correct Answer: A

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