



DEX-403^{Q&As}

Declarative Development for Platform App Builders in Lightning

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QUESTION 1

Which two should be considered when creating unmanaged packages? (Choose two.)

- A. Deploying from a Developer Edition environment.
- B. Publishing an application for sale on the AppExchange.
- C. Distributing upgradeable components to other Salesforce orgs.
- D. Distributing open-source projects on the AppExchange.

Correct Answer: AC

QUESTION 2

Which three values must be defined when creating a new Opportunity Stage picklist value? (Choose three.)

- A. Quota
- B. Forecast Category
- C. Amount
- D. Probability
- E. Type

Correct Answer: BDE

QUESTION 3

When should a system administrator consider using the Salesforce AppExchange? (Choose two.)

- A. When standard Salesforce functionality needs to be extended.
- B. To find answers to Salesforce application questions.
- C. When looking for pre-built custom applications and tools.
- D. To submit ideas for Salesforce application enhancements.

Correct Answer: AC

QUESTION 4

Universal Container's app builder needs to display an account's rating on all contacts related to that account.

Which formula is valid in a text formula field on the contact to display the appropriate value? (Choose two.)



- A. CASE(Account.Rating, Hot, Hot, Warm, Warm, Cold, Cold, Not Rated)
- B. CASE(Account.Rating, "Hot", "Hot", "Warm", "Warm", "Cold", "Cold", "Not Rated")
- C. Account.Rating
- D. Text(Account.Rating)

Correct Answer: BD

QUESTION 5

What are the steps for creating a dynamic approval process?

- A. Create (user) lookup fields on the object being approved, Create a custom object as an approval matrix, Populate the approval matrix record, Create Apex code to populate the user fields from the approval matrix record, Create or update an approval process to utilize the new lookup fields.
- B. Create standard object as an approval matrix.
- C. Create an approval process.
- D. All of the above.

Correct Answer: A

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