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QUESTION 1

Universal Container has multiple departments who use Salesforce and request changes:

Sales, Service, Back Office, Marketing, etc. Each of these departments makes independent purchase decisions for AppExchange apps, field requests, and page layouts, resulting in low adoption and under use of standard Salesforce capabilities.

What mechanism should a Technical Architect recommend to increase use of standard Salesforce functionality?

- A. Change Control Board
- B. Requirements Traceability Matrix
- C. Center of Excellence
- D. Project Management Office

Correct Answer: C

QUESTION 2

Universal Containers (UC) is implementing a governance framework and has asked the Architect to make recommendations regarding release planning. Which two decisions should the Architect make when planning for releases? Choose 2 answers

- A. How to test existing functionality to ensure no regressions are introduced.
- B. Whether Salesforce will wait to upgrade the pod until after a UC release is complete.
- C. How to roll back to the previous Salesforce release if there are issues.
- D. When to test a new UC feature release if there are issues.

Correct Answer: CD

QUESTION 3

Universal Containers has recently acquired another business that uses Salesforce extensively. UC wants to merge their Salesforce Orgs to effectively sell and service customer under one business. Traditionally, UC has followed an agile development methodology to deliver Salesforce functionality. With the merging businesses, UC is convinced that adopting a Waterfall development methodology is the best approach. Which are two positive aspects of using a Waterfall development methodology?

- A. Changes late in the process are expected and can be handled by integrating them into the requirements specs.
- B. Complex processes that will need to be built are thoroughly understood and documented before coding begins.
- C. Milestones, timelines and estimates tend to be more accurate and predictable due to the upfront due diligence.
- D. The costs of starting the project are low since much of the design work is pushed to later stages of the process.



Correct Answer: BC

QUESTION 4

At any giventime, Universal Containers has 10 Apex developers building new functionality and fixing bugs. Which branching strategy should an Architect recommend that mitigates the risk of developers overwriting others changes?

- A. Have all developers build new functionality in new branches, but fix bugs in the HEAD
- B. Have all developers work in the same branch, continuously testing for regressions
- C. Have developers work in separate branches and merge their changes in a common branch for testing
- D. Don\\'t use sourcecontrol. Rely on Salesforce\\'s built-in conflict detection mechanism

Correct Answer: C

QUESTION 5

Universal Containers are concerned that after each release, reports anddashboards seem to roll back to previous versions. Executives spend many hours crafting these dashboards to perfectly meet their needs, and are now questioning the Salesforce platform\\'s ability to save things, even data records. What can the Salesforce architect advise to stop the rollbacks from happening?

- A. Use a third-party data warehouse.
- B. Remove the executive\\'s ability to change reports, and only allow developers to do that.
- C. Ensure report metadata is exported daily and that it is merged into thedeveloper branches before the next release.
- D. Back up all the reports just before the release, then reimport them after the release,

Correct Answer: C

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