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QUESTION 1

At Universal Containers, Salesforce administrators are making changes to the permission sets under instruction from the business. Randomly, various SOQL statements are failing.

What strategy could be advised to bring this issue to the developer\\'s attention earlier?

A. Extract each permission set, commit and merge to source control, and run through CIchecks.

B. Ask administrators to only make changes to profiles instead.

C. Create a sandbox refresh strategy to ensure each sandbox is refreshed every day.

D. Advice developers to switch to SOSL queries that are more robust instead.

Correct Answer: A

QUESTION 2

Universal Containers (UC) is working on a project to support environmental cleanup projectswith specially designed containers. To support this project, UC is developing a portal for regulatory agencies to use for tracking and reporting of the containers, and these regulatory requirements are well-defined. Many non regulatory requirements have not been defined yet. The project is on a strict budget and timeline.

Which two approaches should UC consider to meet regulatory requirements and to satisfy the needs of end users? Choose 2 answers

A. Initiate a waterfall project and start building the features of the solution based on regulatory requirements. In parallel, gather the remaining non -regulatory requirements for the solution, then go back and reconcile the two sets of requirements and re -work the solution as necessary

B. Initiate an Agile project, beginning with a "sprint 0" to scope and estimate the project and to build the product backlog. Identify the minimum viable product. Initiate building the solution based on the backlog, and co -create the design with the project stakeholders

C. Initiate a waterfall project by gathering the remaining requirements and completing the architecture and design. Initiate the build/test processes with frequent reviews by the stakeholders. On build completion, perform acceptance testing and validate compliance with regulatory requirements

D. Initiate an Agile project based on the known requirements, begin building immediately, and work through remaining requirements as they come up. Budget and timeline will not be a factor with an Agile methodology

Correct Answer: AC

QUESTION 3

Cloud Kicks is switching toSalesforce from a different CRM. They have existing datasets for all standard Salesforce objects. In which optimized order should the architect recommend these objects be loaded?

A. Accounts, Contacts, Leads, Products, Opportunities, Opportunity Line Items

B. Accounts, Contacts. Opportunities, Products, Opportunity Line Items, Leads

C. Leads, Contacts, Accounts, Opportunities, Products, Opportunity Line Items

D. Leads, Accounts, Contacts, Products, Opportunities, Opportunity Line Items

Correct Answer: D

QUESTION 4

Which two groups are responsible for the creation and execution of Release Management processes? Choose 2 answers

A. Steering Committee

B. End Users

C. Dev/Build Team

D. Center of Excellence

Correct Answer: CD

QUESTION 5

Universal Containers have just acquired Planetary storage. Both companies use salesforce.com to manage their sales activities. The two companies have many customers in common and the companyplans to merge the two sales organizations, but the products and sales processes between the two original companies will remain different and distinct.

What factor should the company consider in merging the two Salesforce.com orgs into a single org?

A. Transactional sales data could be combined without modification since standard objects are used

B. Salespersons selling both product lines would need two logins, once for each product line

C. Business processes on standard objects can be merged without modifications

D. Customer data could be merged with modifications using standardization and de - duplication

Correct Answer: D

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