

DEV-450^{Q&As}

Salesforce Certified Platform Developer I

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QUESTION 1

What will happen when a user attempts to log in to Salesforce from an IP address that is outside the login IP range on the user\\'s profile but within the organization-wide trusted IP range?

- A. The user will not be able to log in at all.
- B. The user will be able to log in after the computer is activated.
- C. The user will be able to log in without activating the computer.
- D. The user will be able to log in after answering a security question.

Correct Answer: A

QUESTION 2

If two objects have a parent-child relationship, how can a user access the child record from the parent record?

- A. Lookup field
- B. Related list
- C. Custom link
- D. Child field

Correct Answer: B

QUESTION 3

A marketing user has received a file of leads to import into Salesforce. What tool can be used to avoid duplicate lead records?

- A. Merge leads function
- B. Validation rules
- C. Data loader
- D. Data import Wizard

Correct Answer: D

QUESTION 4

Which two types of record access should an administrator grant through sharing rules? (Choose two.)

A. Read/Write/Delete



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- B. Read/Write
- C. Read Only
- D. Read/Write/Transfer

Correct Answer: BC

QUESTION 5

What does campaign influence allow a user to do?

- A. Adjust the percentage of influence each campaign has on an opportunity.
- B. Summarize campaign member statistics on a campaign.
- C. Report on the campaigns that have contributed to an opportunity.
- D. View the entire campaign hierarchy.

Correct Answer: C

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