



DEV-450^{Q&As}

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QUESTION 1

A Lightning for Outlook layout can be assigned to which two options? (Choose two.)

- A. User
- B. Role
- C. Profile
- D. Team

Correct Answer: AC

QUESTION 2

Which two dashboard components should display data from the summary rows of a report? (Choose two.)

- A. Gauge
- B. Chart
- C. Metric
- D. Table

Correct Answer: BD

QUESTION 3

The support group at Universal Containers wants agents to capture different information for product support and inquiry cases. In addition, the lifecycle for product support cases should have more steps than the lifecycle for inquiry cases.

Which three features should an administrator use to meet these requirements? (Choose three.)

- A. Support processes
- B. Page layouts
- C. Permission sets
- D. Field-level security
- E. Record types

Correct Answer: ABE



QUESTION 4

Universal Containers sells their products to wholesale partners and retail outlets. Each process has its own set of unique sales stages.

Which three features can an Administrator customize for each opportunity stage? (Choose three.)

- A. Probability
- B. Forecast Category
- C. Quota
- D. Product Family
- E. Type

Correct Answer: ABE

QUESTION 5

Under which three conditions should a validation rule be used to prevent invalid data? (Choose three.)

- A. When records are deleted by a user.
- B. When records are imported.
- C. When records are submitted using web-to-lead.
- D. When records are updated by a workflow rule.
- E. When records are edited and saved by a user.

Correct Answer: BCE

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