DEV-450^{Q&As}

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QUESTION 1

Universal Containers wants to understand all of the configuration changes that have been made over the

last six months.

What tool should an Administrator use to gather this information?

A. Setup Audit Trail

B. Debug Log

C. Custom Report Type

D. Network Access Settings

Correct Answer: A

QUESTION 2

The sales team at Universal Containers wants an easy solution to gather customer requirements and share
presentations with their customers.

Which two actions should an administrator take to help the sales team achieve this goal? (Choose two.)

A. Create opportunity teams for customers.

B. Use Chatter files to share presentations.

C. Add customers to libraries.

D. Add customers to private Chatter group.

Correct Answer: BD

QUESTION 3

Universal Containers requires that the organization-wide default for opportunities be set to public read/ write. However,
sales users complain that opportunity reports return too many results, making it difficult to find their team\'s
opportunities in the report results.

How can the System Administrator address the problem?

A. Update the account team settings.

B. Update the sales manager hierarchy.

C. Update the report filters.

D. Update the opportunity report access.

Correct Answer: C

QUESTION 4

A sales executive at Universal Containers wants to be notified whenever high-value opportunities are created for hot accounts.

What should an administrator do to meet this requirement?

A. Create a workflow rule on the opportunity object.

B. Create an auto-response rule on the opportunity object.

C. Create an escalation rule based on the opportunity amount.

D. Create a validation rule that evaluates the account rating.

Correct Answer: A

QUESTION 5

Universal Containers wants to back-up Salesforce data on a monthly basis. Which tools can a System Administrator use to meet this requirement?

A. Data Loader, Reporting Snapshot, Report Export

B. Data Loader. Scheduled Report, Reporting Snapshot

C. Data Export Service, Reporting Snapshot, Einstein Analytics

D. Data Export Service, Data Loader, Report Export

Correct Answer: D

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