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QUESTION 1

Which of these standard objects cannot be shared? Account, Opportunity, Lead, Case, Product, Campaign, Contract, Contact

Correct Answer: Product, Contract

QUESTION 2

\\'View All\\' has been checked at the profile level for a custom object Position but \\'Modify All\\' has not been checked. OWD is read/write of the Position object. For any user having this profile Position records owned by other users will be read/ write.

A. True

B. False

C. Depends

Correct Answer: C

QUESTION 3

Submitters can always recall approval requests.

A. True

B. False

Correct Answer: B

QUESTION 4

What does Field History Tracking do?

Correct Answer: It tracks modification to any standard or custom field, whose history is set to be tracked in the object\\'s history related list

QUESTION 5

In the initial sync of a quote with an opportunity

A. Quote line items will replace opportunity products

B. Opportunity products will replace Quote line items

Correct Answer: A