



DEV-401^{Q&As}

Building Applications with Force.com and Visualforce

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QUESTION 1

If a role is added to Sales Team, then it will get added to which of the following teams?

- A. Case Team
- B. Account Team

Correct Answer: B

QUESTION 2

An object can have

- A. A master-detail relationship with itself
- B. A lookup relationship with itself
- C. Both of above are possible

Correct Answer: B

QUESTION 3

Which are the two report folders to which all users have access?

Correct Answer: '\\Unfiled Public Reports\\' and '\\My Personal Custom Reports\\'.

QUESTION 4

Building Business Processes Describe the ISNEW Formula function

Correct Answer: The ISNEW function checks if a formula is running during the creation of a new record and returns TRUE if it is. If the formula is running for updating an existing record, this function returns FALSE. For example, by using ISNEW, you can ensure that hiring managers don't specify a back date as the open date on a position to increase its perceived urgency.

QUESTION 5

The sales team would like to have a map displaying the company location on the Account page.

What tool should you use?



Correct Answer: Visualforce - you should create a custom page to display a map component and include it in a page layout.

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