



# DEV-401<sup>Q&As</sup>

Building Applications with Force.com and Visualforce

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#### QUESTION 1

A manual sharing can be created using the Apex Data Loader.

- A. True
- B. False

Correct Answer: A

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#### QUESTION 2

What is a Quote Line Item?

Correct Answer: 'Quote Line Items' is a related list on a quote. A quote can be treated for an opportunity. For adding a Quote Line Item to the 'Quote Line Items' related list, click on 'Add Line Item'. Then select any one price book. Then select any of the products available in that price book. Modify the prices if required and specify quantity for each product. A Line Item in the 'Quote Line Items' related list is nothing but a product from the Price Book selected for this Quote.

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#### QUESTION 3

'View All' has been checked at the profile level for a custom object Position but 'Modify All' has not been checked. OWD is read/write of the Position object. For any user having this profile Position records owned by other users will be read/write.

- A. True
- B. False
- C. Depends

Correct Answer: C

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#### QUESTION 4

If this option is unchecked on Customize > Leads > Settings, 'Enforce Validation and Triggers from Lead Convert' then the validation rules and triggers of account, contact and opportunity are bypassed but the validation rules and triggers of lead execute.

- A. True
- B. False

Correct Answer: B

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### QUESTION 5

For which objects, cloning is not possible?

Correct Answer: Account, Solution, User

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