



# DEV-401<sup>Q&As</sup>

Building Applications with Force.com and Visualforce

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#### QUESTION 1

What values are available for Field-level security?

Correct Answer: Visible, Read-Only

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#### QUESTION 2

If a user needs to give access to just one record, which feature should they use?

- A. Roles
- B. Role Hierarchy
- C. Profile Setting
- D. Manual Sharing

Correct Answer: D

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#### QUESTION 3

How many Debug logs can be retained for an organization?

Correct Answer: 20

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#### QUESTION 4

A record created meets entry criteria of multiple workflow rules. Which of the workflow rules will execute?

- A. The first one
- B. Randomly chosen one
- C. Each one of them one after the other

Correct Answer: C

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#### QUESTION 5

What is a quote?

Correct Answer: A quote is a record showing proposed prices for products and services. You create a quote from an



opportunity and its products. Each opportunity can have multiple associated quotes, and any one of them can be synced with the opportunity. When a quote and an opportunity are synced, any change to line items in the quote will sync with products on the opportunity, and vice versa. When your quote is complete, you can generate a PDF and email it to your customer.

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