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QUESTION 1

Universal Containers (UC) wants to store product data in Salesforce, but the standard Product object does not support the more complex hierarchical structure which is currently being used in the product master system. How can UC modify the standard Product object model to support a hierarchical data structure in order to synchronize product data from the source system to Salesforce?

- A. Create a custom lookup field on the standard Product to reference the child record in the hierarchy.
- B. Create a custom lookup field on the standard Product to reference the parent record in the hierarchy.
- C. Create a custom master-detail field on the standard Product to reference the child record in the hierarchy.
- D. Create an Apex trigger to synchronize the Product Family standard picklist field on the Product object.

Correct Answer: B

QUESTION 2

Universal Containers has a large volume of Contact data going into Salesforce.com. There are 100,000 existing contact records. 200,000 new contacts will be loaded. The Contact object has an external ID field that is unique and must be populated for all existing records. What should the architect recommend to reduce data load processing time?

- A. Load Contact records together using the Streaming API via the Upsert operation.
- B. Delete all existing records, and then load all records together via the Insert operation.
- C. Load all records via the Upsert operation to determine new records vs. existing records.
- D. Load new records via the Insert operation and existing records via the Update operation.

Correct Answer: D

QUESTION 3

Cloud Kicks has the following requirements:

1.

Their Shipment custom object must always relate to a Product, a Sender, and a Receiver (all separate custom objects).

2.

If a Shipment is currently associated with a Product, Sender, or Receiver, deletion of those records should not be allowed.

3.

Each custom object must have separate sharing models. What should an Architect do to fulfill these requirements?

- A. Associate the Shipment to each parent record by using a VLOOKUP formula field.



- B. Create a required Lookup relationship to each of the three parent records.
- C. Create a Master-Detail relationship to each of the three parent records.
- D. Create two Master-Detail and one Lookup relationship to the parent records.

Correct Answer: B

QUESTION 4

Universal Containers (UC) is transitioning from Classic to Lightning Experience.

What does UC need to do to ensure users have access to its notices and attachments in Lightning Experience?

- A. Add Notes and Attachments Related List to page Layout in Lightning Experience.
- B. Manually upload Notes in Lightning Experience.
- C. Migrate Notes and Attachment to Enhanced Notes and Files a migration tool
- D. Manually upload Attachments in Lightning Experience.

Correct Answer: A

QUESTION 5

What is an advantage of using Custom metadata type over Custom setting?

- A. Custom metadata records are not copied from production to sandbox.
- B. Custom metadata types are available for reporting.
- C. Custom metadata records are deployable using packages.
- D. Custom metadata records are editable in Apex.

Correct Answer: C

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