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QUESTION 1

Cloud Kicks is launching a Partner Community, which will allow users to register shipment requests that are then processed by Cloud Kicks employees. Shipment requests contain header information, and then a list of no more than 5 items being shipped. First, Cloud Kicks will introduce its community to 6,000 customers in North America, and then to 24,000 customers worldwide within the next two years. Cloud Kicks expects 12 shipment requests per week per customer, on average, and wants customers to be able to view up to three years of shipment requests and use Salesforce reports.

What is the recommended solution for the Cloud Kicks Data Architect to address the requirements?

- A. Create an external custom object to track shipment requests and a child external object to track shipment items. External objects are stored off-platform in Heroku's Postgres database.
- B. Create an external custom object to track shipment requests with five lookup custom fields for each item being shipped. External objects are stored off-platform in Heroku's Postgres database.
- C. Create a custom object to track shipment requests and a child custom object to track shipment items. Implement an archiving process that moves data off-platform after three years.
- D. Create a custom object to track shipment requests with five lookup custom fields for each item being shipped. Implement an archiving process that moves data off-platform after three years.

Correct Answer: C

QUESTION 2

A customer wants to maintain geographic location information including latitude and longitude in a custom object. What would a data architect recommend to satisfy this requirement?

- A. Create formula fields with geolocation function for this requirement.
- B. Create custom fields to maintain latitude and longitude information
- C. Create a geolocation custom field to maintain this requirement
- D. Recommend app exchange packages to support this requirement.

Correct Answer: B

QUESTION 3

Universal Containers (UC) has implemented Sales Cloud for its entire sales organization, UC has built a custom object called projects_c that stores customers project detail and employee billable hours. The following requirements are needed:

1.
A subset of individuals from the finance team will need to access to the projects object for reporting and adjusting employee utilization.



2.

The finance users will not access to any sales objects, but they will need to interact with the custom object. Which license type a data architect recommend for the finance team that best meets the requirements?

- A. Service Cloud
- B. Sales Cloud
- C. Light Platform Start
- D. Lighting platform plus

Correct Answer: D

QUESTION 4

What makes Skinny tables fast? Choose three answers.

- A. They do not include soft-deleted records
- B. They avoid resource intensive joins
- C. Their tables are kept in sync with their source tables when the source tables are modified
- D. They can contain fields from other objects
- E. They support up to a max of 100 of columns

Correct Answer: ABC

QUESTION 5

Universal containers is implementing Salesforce lead management. UC Procure lead data from multiple sources and would like to make sure lead data as company profile and location information. Which solution should a data architect recommend to make sure lead data has both profile and location information? Option

- A. Ask sales people to search for populating company profile and location data
- B. Run reports to identify records which does not have company profile and location data
- C. Leverage external data providers populate company profile and location data
- D. Export data out of Salesforce and send to another team to populate company profile and location data

Correct Answer: B