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QUESTION 1

When deciding whether to make a component internally or to outsource production, a company must:

- A. evaluate the landed cost of the component
- B. select the lowest-price source
- C. outsource only low-value components
- D. select the source with the shortest lead time

Correct Answer: B

QUESTION 2

All of the following are predictable obstacles to building a successful collaborative supply chain EXCEPT:

- A. culture conflicts
- B. partners underestimate benefits
- C. individual incentives naturally aligned with organizational goals
- D. technology barriers
- E. power-based relationships

Correct Answer: C

QUESTION 3

Which type of collaboration below entails partners collaborating in specific processes such as design, typically defined by long term contracts?

- A. transactional with information sharing
- B. shared processes and partnership
- C. linked competitive vision and strategic alliance
- D. backward integration (mergers and acquisitions)

Correct Answer: B

QUESTION 4

To participate in C-TPAT, companies must agree to do all of the following EXCEPT:



- A. submit a supply chain security profile questionnaire
- B. develop and implement a program to enhance supply chain security
- C. communicate C-TPAT guidelines to supply chain partners
- D. assess the firm's own supply chain security
- E. companies don't have an option since participation by businesses is mandatory

Correct Answer: E

QUESTION 5

All of following are benefits of SandOP EXCEPT:

- A. creates a common set of numbers and assumptions
- B. creates a detailed production and purchase plan
- C. adds visibility for both sales and operations
- D. facilitates team building between sales and operations

Correct Answer: C

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