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QUESTION 1

Which rule can be configured for the Opportunity object? Choose 2 answers

- A. Escalation Rule
- B. Workflow Rule
- C. Validation Rule
- D. Assignment Rule

Correct Answer: BC

QUESTION 2

An app builder is loading data into Salesforce. To link new records back to the legacy system, a field will be used to track the legacy ID on the Account object. For future data loads this ID will be used when upserting records.

Which two fields attributes should be selected? (Choose two.)

- A. External ID
- B. Text (encrypted)
- C. Required
- D. Unique

Correct Answer: AD

QUESTION 3

Universal Containers is importing 10,000 contact records in Salesforce. They want to avoid duplicate records from being created during the import.

How can this requirement be met?

- A. When importing the file, select the "Prevent Duplicates" option on the last step of the Data Loader.
- B. Include in a column in the import file that corresponds to a field in Salesforce that requires unique values.
- C. After importing all the contacts, run a duplicate check report, export the report to a CSV file, and run a mass delete to purge any duplicates.
- D. After importing all of the contact records, review all records created and manually merge or delete any duplicate records.

Correct Answer: B



QUESTION 4

The app builder at Universal Containers has been asked to ensure that when an Opportunity record exceeding \$20k is being saved, details have been captured in the Comments field.

What can be used to meet this requirement?

- A. Process Builder
- B. Validation Rule
- C. Approval Process
- D. Workflow

Correct Answer: B

QUESTION 5

An app builder needs to change the data types of a few custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any Apex code.

What data type change will require the app builder to perform additional steps in order to retain existing functionality?

- A. Changing the data type of a field used in lead conversion from number to text.
- B. Changing the data type of a field used as an External ID from number to text.
- C. Changing the data type of a field used in an Apex class from number to text.
- D. Changing the data type of a field used in a report from text to an encrypted field.

Correct Answer: B

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