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QUESTION 1

Universal Containers sales reps can modify fields on an Opportunity until it is closed. Only the Sales Operations team can modify the Post-Close Follow-up Date and Post-Close Follow-up Comments fields.

How can these requirements be met?

A. Use multiple record types, page layouts, and profiles.

B. Use field-level security on page layouts to restrict editing fields.

C. Use record types with field sets and restrict editing fields using field-level security.

D. Use field-level security to mark fields as read-only on the Sales profile.

Correct Answer: B

QUESTION 2

Which two ways can an app builder grant object-level access to users? (Choose two.)

A. Public Groups

B. Permission Sets

C. Roles

D. Profiles

Correct Answer: BD

QUESTION 3

Which Salesforce Formula Function can return a value based on more than two different field parameters?

A. Contains

B. Case Statement

C. Beings

D. IF Statement

Correct Answer: B

QUESTION 4

Which sandbox is used for performance testing?

A. Developer

B. Full

C. Partial

D. Developer Pro

Correct Answer: B

QUESTION 5

What is not true regarding relating Tasks and Events to other objects?

A. Accounts are associated via the WhatID or AccountID.

B. Leads are associated via the WhoID.

C. Custom Objects are associated via the What ID.

D. Assets are associated via the WhatID.

E. Contacts are associated via the WhatID.

Correct Answer: E

Explanation: Contacts are associated via the WhatID.

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