



# CRT-402<sup>Q&As</sup>

Certification Preparation for Platform App Builder

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#### QUESTION 1

When scheduling automatic data exporting with the Data Export Wizard, you must specify all of the following except \_\_\_\_\_.

- A. Start and end dates
- B. Time of day
- C. Number of attachments
- D. Frequency, if your organization supports monthly exports

Correct Answer: C

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#### QUESTION 2

Which Salesforce Formula Function can return a value based on more than two different field parameters?

- A. Contains
- B. Case Statement
- C. Beings
- D. IF Statement

Correct Answer: B

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#### QUESTION 3

What sandbox is used for virtually any development, testing, or training purpose?

- A. Developer
- B. Partial Copy
- C. Full Sandbox
- D. Developer Pro

Correct Answer: B

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#### QUESTION 4

Which opportunity standard field is available to be configured directly? Choose 3

- A. Forecast category



B. Stage

C. Lead source

D. Type

Correct Answer: BCD

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#### QUESTION 5

Representatives at Universal Containers uses Salesforce to record information for new Leads. When new prospects are added, an outbound message is sent to SAP with the Lead's information.

What automation process will accomplish this without writing any code?

A. Design an Approval Process that sends an outbound message upon approval.

B. Create a process using Process Builder to send the outbound message.

C. Use Flow to create a wizard that will send an outbound message.

D. Create a Workflow Rule with an outbound message as the action.

Correct Answer: D

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