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QUESTION 1

A custom object named Assignment has private sharing setting that grants access using hierarchies. The organization has a role hierarchy where each Territory Manager reports to an Area Manager, who reports to a VP of Sales. The VP of Sales is at the top of the role hierarchy. A user who is in the Area Manager role creates a new Assignment record.

Who can see this record?

- A. The record owner only.
- B. The record owner and the VP of Sales.
- C. The record owner and all of the other Area Managers.
- D. The record owner and all of the Territory Managers in their hierarchy.

Correct Answer: B

QUESTION 2

Which statement about record types is true? (Choose two.)

- A. The ability to create records of a specific record type is determined by the profile.
- B. Record types can be used to define picklist values available for a given field.
- C. Record types can only be assigned to one profile at a time.
- D. Users cannot view records assigned to a record type their profile does not have access to.

Correct Answer: AB

QUESTION 3

A new custom object is begin created with a private sharing setting. The business wants to share individual records with specific people or groups of people on a case-by-case basis.

Which three options does the business user have to manually share individual records? (Choose three.)

- A. Profiles
- B. Users
- C. Permission Sets
- D. Roles
- E. Public Groups

Correct Answer: BCD



QUESTION 4

What is true about dashboard filters? (Choose three.)

- A. Filters can be added to dashboards that contain Visualforce components.
- B. It's not possible to filter on bucket fields.
- C. Filters aren't applied when you schedule or e-mail a dashboard.
- D. You can't filter data on a joined report in dashboard view or add a filter to a dashboard that only has joined reports.

Correct Answer: BCD

QUESTION 5

You should use a Validation rule if _____. (Choose two.)

- A. You want to improve user efficiency by limiting the number of available options in a lookup search dialog.
- B. You are close to the maximum number of lookup filters allowed.
- C. You want to improve user efficiency by automating filters on lookup search dialogs that your users manually set.
- D. You must implement a complex business rule that requires you to use a formula. Formulas can reference fields that basic filter criteria can't reference, such as fields on the parent of the source object. Formulas can also use functions. For example, use ISNEW if the rule should only apply on record creation, or ISCHANGED if the rule should apply when a field changes.

Correct Answer: BD

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