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QUESTION 1

An Administrator is preparing to deploy change set into the production environment. Until the deployment is complete, only user with System Administrator profile should be allowed to access data in the production system. When any other user attempts to log in, a maintenance notice should be displayed instead. How can administrator meet this requirement?

- A. Assign all other users a custom profile with read access to all objects revoked and add a custom home page message
- B. Add login hours to all profiles except System Administrator and set the custom maintenance message
- C. Add Individual IP range to all profiles except System Administrator and add a custom home page message
- D. Activate Planned maintenance window feature and set the custom maintenance message

Correct Answer: A

QUESTION 2

Which are key benefits in implementing Territory Management? Choose 3

- A. Multiple forecasts per user, based on territory membership
- B. Territory-based sales reports
- C. The ability to complement a public read/write sharing model on account records
- D. Territory dashboards
- E. The ability to use account criteria to expand a private sharing model

Correct Answer: ABE

QUESTION 3

In UC when opportunity is 50,000 USD, manager has to approve prior to moving to next stage. There are two managers in 2 regions. What should admin do that the right manager approves the opportunity?

- A. Approval send to 2 managers
- B. Approval send to 1 managers and check if he is not the approval, he send it to the other
- C. Create a lookup field within opportunity to get manager details of users
- D. Create an assignment rule to auto fill manager in opportunity

Correct Answer: C



QUESTION 4

Dylan has submitted a vacation request for approval by his manager. Palmers, Dylan\\s manager is not receiving any email alerts. What can you use in order to troubleshoot the issue?

- A. Email log
- B. Setup audit trail
- C. Debug Log
- D. Time-Based Workflow

Correct Answer: A

QUESTION 5

What are abilities of both Customizable and Collaborative forecasting? Choose 2

- A. Ability to have Product family in Forecast
- B. Ability to edit Forecast of Users
- C. Ability to setup forecast category
- D. Ability to do monthly and quarterly forecast

Correct Answer: AD

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