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QUESTION 1

Universal containers set Job applicants to have the Position that they have applied for as a required field. Also, Position can have multiple Job applicants. If the Position is to be deleted, all Job applicants that are related to it should not be deleted. What type of relationship do Job applicants have with Position?

- A. Create a lookup relationship with Position as the parent
- B. Create a custom object between Position and Applicant with lookup field to the junction
- C. Make a many to many relationship using a junction object
- D. Create a master-detail relationship with Position as the master

Correct Answer: C

QUESTION 2

The administrator at Universal Containers wants to improve data quality by ensuring that all accounts have a Billing State/Province based upon the Billing Postal Code for that account. How can this be achieved? Choose 2

- A. Use validation rule to do a VLOOKUP of the Billing Postal Code to a custom object that maps postal codes to states/provinces
- B. Use validation rule to do an HLOOKUP of the Billing Postal Code to a custom object that maps postal codes to states/provinces
- C. Use a trigger that populates Billing State/Province based on a custom object that maps postal codes to states/provinces
- D. Use a workflow that populates Billing State/Province based on a custom object that maps postal codes to states/provinces

Correct Answer: AD

QUESTION 3

Universal Container has an app exchange application they are planning to uninstall. What tools can be used to archive data before uninstalling the application? Choose 2

- A. Weekly Export Service
- B. Data Loader
- C. Analytic Snapshot
- D. Workbench

Correct Answer: CD



QUESTION 4

You have created a workflow to send email. However customer is complaining that they didn't received any alert. Workflow is running. How you will troubleshoot? Choose 2

- A. Email Log
- B. Debug Log
- C. System Audit Trail
- D. Workflow Monitor

Correct Answer: AB

QUESTION 5

Capability of Collaborative Forecast and Customizable Forecast: Choose 2

- A. Create custom Field
- B. Choose monthly or quarterly
- C. Rename Categories
- D. Track sales quota

Correct Answer: BD

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