

# CRT-211<sup>Q&As</sup>

Certification Preparation for Advanced Administrator

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#### **QUESTION 1**

Universal Containers has a requirement to report on opportunities where the probability has dropped beneath 50%. The administrator has created a custom checkbox as a way to identify these records. What else should the administrator do to meet this requirement?

- A. Create a workflow rule that updates the field when the probability drops below 50%
- B. Build a validation rule that displays an error when the user enters the probability to less than 50%
- C. Create an approval process that submits the opportunity for approval when the custom checkbox is true.
- D. Enable field history tracking on the field and include the history in the report filter

Correct Answer: A

#### **QUESTION 2**

What tool can be used to deploy sandbox to 2 different Orgs?

- A. Force.com Migration Tool
- B. DataLoader
- C. Import Wizard
- D. ChangeSet
- Correct Answer: A

# **QUESTION 3**

The inside sales manager at Universal Containers wants to be able to report on how long leads have a Lead Status of "Open" before the status changes to another value. Additionally, the sales team has requested the status value be changed with fewer clicks.

What should the administrator do to meet this requirement?

A. Use a publisher action to change the status value and a workflow rule to update a date field

B. Use a workflow rule that sends an email when the Lead Status is changed and an approval process to update the status

C. Turn on Field History tracking for the lead status field and create a report based on that field

D. Use a formula field to calculate the difference between the current and created date when the status changes

Correct Answer: C



# **QUESTION 4**

An Admin needs to create a validation rule when Amount is greater than or equal to \$50000 and the custom field should not be blank. Custom field is a picklist. Choose 2

A. Amount >50000 and and ISBLANK(Picklist field)

- B. Amount >50000 and and TEXT(Picklist field) = " "
- C. Amount >50000 and and ISPICKVAL(Picklist field, " ")
- D. Amount >50000 and and (Picklist field) = " "

Correct Answer: BC

# **QUESTION 5**

Dylan has submitted a vacation request for approval by his manager. Palmers, Dylan\\'s manager is not receiving any email alerts. What can you use in order to troubleshoot the issue?

- A. Email log
- B. Setup audit trail
- C. Debug Log
- D. Time-Based Workflow

Correct Answer: A

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