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QUESTION 1

Which of these is NOT true of "list views" in SFDC:

- A. I can choose different list formats from the drop-down menu at the top of any list.
- B. List views can only be created or customized by my administrator
- C. List views are customizable, and I can create and customize my own views
- D. I can change my list view format for any record type by choosing a view type from the drop-down-menu
- E. I can drag and drop columns within my list view to change the appearance or order of data

Correct Answer: B

QUESTION 2

Which file types can you use when exporting reports?

- A. You can not export a report. You can only email it.
- B. Comma Delimited (.csv)
- C. Excel (.xls)
- D. PDF

Correct Answer: BC

QUESTION 3

Opportunity products can be linked in a Lookup Relationship:

- A. True
- B. False

Correct Answer: B

QUESTION 4

The number of calculated values per report:

- A. 5
- B. 10
- C. 20



D. 2

E. 15

F. 6

Correct Answer: A

QUESTION 5

What elements are required for a workflow approval process?

A. Check the answer in explanation.

Correct Answer: A

Approval Action Approval Process Approval Request Approval Steps Assigned Approver(s) Email Approval Request
Initial Submission Action Final Approval Action Final Rejection Action Outbound Messages Record Locking

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