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QUESTION 1

You can use conditional highlighting for summary and matrix report only.

- A. True
- B. False

Correct Answer: A

QUESTION 2

What are the methods to automate leads?

- A. Web-To-Lead, Email Templates, Auto response rules

Correct Answer: A

QUESTION 3

Roles are available in Personal and Group edition

- A. True
- B. False

Correct Answer: B

QUESTION 4

Is it possible for users to override their own forecasts and forecasts for users below them in the forecast hierarchy?

- A. Yes
- B. No

Correct Answer: A

QUESTION 5

Users can search for Public Tags from the Sidebar and Advanced Search

- A. True
- B. False



Correct Answer: A

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