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#### QUESTION 1

MDQ products are automatically removed from normal Line Item tables whenever an output document includes an MDQ specific table layout in another section

- A. True
- B. False

Correct Answer: B

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#### QUESTION 2

Universal Containers (UC) offers several enterprise server bundles with professional services. UC has a large catalog of professional services that are compatible with any server. New professional services are constantly being introduced. UC wants to design the product configuration to minimize maintenance and ensure scalability.

Which two actions should the admin take to construct these new bundles? Choose 2 answers

- A. Create a new Custom Action that is filtered to show only Professional Services Products.
- B. Create a Dynamic Feature for Professional Services Products.
- C. Create a nested bundle that contains all Professional Services Products.
- D. Create a Filter Product Rule with a Product Action filtering for Professional Services Products.

Correct Answer: BD

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#### QUESTION 3

Universal Containers offers a bundle with two Products, Product A should always be added. Product B should be included initially, but can be removed by the user.

What two Option configurations that must be utilized for Product B to meet the requirement?

- A. Set Bundle to FALSE.
- B. Set Required to FALSE.
- C. Set Selected to TRUE.
- D. Set Quantity Editable to TRUE.

Correct Answer: BC

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#### QUESTION 4

Universal Containers has come to an agreement for future pricing with a specific customer. The agreement is for special



volume-based, tiered pricing for Product A on all future quotes. How can this agreement be configured to set the Regular Price for this customer?

- A. Create a Discount Schedule and add Product A to the Product lookup on the Discount Schedule.
- B. Create a Discount Schedule and add it to a Contracted Price record for Product A from the customer's Account.
- C. Create a Discount Schedule and add it to the Discount Schedule field on Product A.
- D. Create a Discount Schedule and add the customer to the Contracted Prices related list on the Discount Schedule.

Correct Answer: B

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#### QUESTION 5

A Quote has one Quote Line for a subscription product with an End Date that differs from the Quote's End Date.

Which date will CPQ use to calculate the prorate multiplier?

- A. The earliest date
- B. The Quote date
- C. The Quote Line date
- D. The latest date

Correct Answer: C

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