



# CPQ-SPECIALIST<sup>Q&As</sup>

Salesforce Certified CPQ Specialist

## Pass Salesforce CPQ-SPECIALIST Exam with 100% Guarantee

Free Download Real Questions & Answers **PDF** and **VCE** file from:

<https://www.passapply.com/cpq-specialist.html>

100% Passing Guarantee  
100% Money Back Assurance

Following Questions and Answers are all new published by Salesforce  
Official Exam Center

- ⚙️ **Instant Download** After Purchase
- ⚙️ **100% Money Back** Guarantee
- ⚙️ **365 Days** Free Update
- ⚙️ **800,000+** Satisfied Customers





### QUESTION 1

The admin has created a bundle with several options. The option's prices contribute to the Package Total, and must be discountable by the sales rep. However, these options must be hidden on the generated proposal document. How should the admin change the options to meet this requirement?

- A. Set Quote Line Visibility to Quote Line Editor.
- B. Set Type to Related Product.
- C. Set Bundled to True.
- D. Set Number to a value greater than 1,000.

Correct Answer: A

Reference: [https://resources.docs.salesforce.com/latest/latest/en-us/sfdc/pdf/final\\_cpq\\_map.pdf](https://resources.docs.salesforce.com/latest/latest/en-us/sfdc/pdf/final_cpq_map.pdf) (67)

---

### QUESTION 2

On a quote template, the Price line column has a template section "Price Line Items" defined. Which behavior will the Admin observe when generating the output document?

- A. "Price" line column will not appear for Included or zero price items.
- B. "Price" line column will appear in multiple line item sections.
- C. "Price" line column will not appear for other line items sections.
- D. "Price Line Items" section will show only the "Price" Line column.

Correct Answer: D

---

### QUESTION 3

The Universal Containers sales operations team wants to ensure that without reopening the Quote LineEditor, quotes have current information prior to submitting them for approval.

Which two actions could the admin take to meet the business requirement? Choose 2 answers

- A. Change the value of a field in the Calculating Fields Field Set.
- B. Create a new Lightning button to trigger recalculation.
- C. Add the Calculate button to the quote layout.
- D. Create a Flow to trigger recalculation upon record save.

Correct Answer: AC



#### QUESTION 4

Sales reps at Universal Containers need to know which Quote Lines are Product Options for other Quote Lines within the Quote Line Editor. Which setting can the admin toggle to organize Quote Lines in the Line Editor based on the Quote Line's position within the bundle?

- A. Keep Bundle Together
- B. Visualize Product Hierarchy
- C. Enable Product Option Drawer
- D. Preserve Bundle Structure

Correct Answer: B

---

#### QUESTION 5

Universal Containers (UC) created a Custom Action called Add Subscriptions and a Search Filter for Products flagged as subscription Products.

How can UC ensure that sales reps are restricted to subscription Products when the reps click on the Custom Action called Add Subscriptions?

- A. Set the Filter value on the Add Subscriptions Search Filter to True and mark the Hidden checkbox on the subscription Search Filter to True.
- B. Remove the Subscription flag from the Product's Search Filters Field Set.
- C. Remove the Subscription flag from the Product's Search Results Field Set.
- D. Set the Filter Value on the Add Subscriptions Search Filter to Hidden.

Correct Answer: D

[CPQ-SPECIALIST PDF Dumps](#)

[CPQ-SPECIALIST Study Guide](#)

[CPQ-SPECIALIST Braindumps](#)