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QUESTION 1

The Admin decides to use a Price Rule to set a default 10% discount on Product A if a client has already purchased this item. Product A is an Asset product.

The Admin has already created Price Conditions to target Quote Lines for Product A and the appropriate Actions to apply the 10% discount.

Which Summary Variable and Price Condition are needed to apply this Price Rule to Quotes Lines for Product A, the item the customer purchased previously?

- A. Create a Summary Variable counting the Asset records for Product A and create a Price Condition verifying that the Summary Variable is greater than the value 0.
- B. Create a Summary Variable summing the quantity of the Asset records for Product A and create a Price Condition with the Tested Field value set to Quantity and the Tested Object value set to Asset is greater than the value 0.
- C. Create a Summary Variable summing the quantity of Product A from Quote Lines and create a Price Condition verifying that the Summary Variable is greater than the value 1.
- D. Create a Summary Variable counting the Asset records for Product A and create a Price Condition verifying that the Quantity field on the Quote Line is greater than the Summary Variable.

Correct Answer: A

QUESTION 2

Universal Containers has decided to mark up prices instead of discounting. Product A is valued at \$10 and Product B is valued at \$20. Product A is a 10% markup and Product B is a 20% markup. Which pricing method would the Admin set up, and what would the final price be for each product?

- A. List, Product A price would be \$11, Product B Price would be \$22
- B. List, Product A price would be \$11, Product B price would be \$24
- C. Cost, Product A price would be \$12, Product B price would be \$24
- D. Cost, Product A price would be \$11, Product B price would be \$24

Correct Answer: D

QUESTION 3

An existing bundle contains a feature called Warranty that includes the following Products:

3-year Bronze Warranty 3-year Silver Warranty 3-year Gold Warranty 2-year Bronze Warranty Extension 2-year Silver Warranty Extension 2-year Gold Warranty Extension

The admin wants to minimize clicks, ensure that only one level of Warranty is selected, and ensure that any Warranty



Extension can only be selected with the same base level of Warranty.

Which functionality should the admin use to meet the requirements?

- A. Product Rules and Summary Variables
- B. Add Option Selection Method on the Feature
- C. Dynamic Option Filter Field Set
- D. Feature Min/Max and Option Constraints

Correct Answer: B

QUESTION 4

Universal Conditions wants its users to be able to apply Additional Discounts in the Line Editor at both the Quote and Group level. Which two steps should the Admin take to fulfil this requirement? Choose 2 answers

- A. Add Additional Disc. to the Line Editor Field set on the Quote Line object.
- B. Add Additional Disc. (%) to the Line Editor Field Set on the Quote object.
- C. Add Additional Disc. (%) to the Line Editor Field Set on the Quote Line Group object.
- D. Add Additional Disc. to the Segmented Line Editor Field Set on the Quote Line object.

Correct Answer: BC

QUESTION 5

The admin at Universal Containers has a group of Price Rules with Lookup Queries that references a new Rental Rates object. After testing to confirm the Price Rules produce the expected behavior, the Price Rules are ready to be deployed to Production.

In which order should the admin deploy Price Rules with Lookup Queries to align with best practices?

- A. Price Rules, Price Conditions, Rental Rates. Lookup Queries, Price Actions
- B. Price Rules, Rental Rates, Lookup Queries, Price Actions, Price Conditions
- C. Rental Rates, Price Rules, Price Conditions, Lookup Queries, Price Actions
- D. Rental Rates. Lookup Queries. Price Rules. Price Conditions, Price Actions

Correct Answer: C