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QUESTION 1

Universal Containers has decided to mark up prices instead of discounting. Product A is valued at $10 and Product B is valued at $20. Product A is a 10% markup and Product B is a 20% markup. Which pricing method would the Admin set up, and what would the final price be for each product?

A. List, Product A price would be $11, Product B Price would be $22

B. List, Product A price would be $11, Product B price would be $24

C. Cost, Product A price would be $12, Product B price would be $24

D. Cost, Product A price would be $11, Product B price would be $24

Correct Answer: D

QUESTION 2

An Admin wants to add a second level of categorization: groupings of Product Features in the Configurator to be displayed as tabs.

Which step should the Admin take to meet this requirement?

A. Set and choose a Category on the Feature.

B. Set Option Layout to Tabs on the Feature.

C. Set Option Layout to Tabs on the Product.

D. Set and choose a Group on the Feature.

Correct Answer: C

QUESTION 3

The Admin wants to display specific customer information from the Account object onto the output document. Which object should this information be referenced on to be pulled into an HTML Template Content record?

A. Quote Line

B. Quote

C. Opportunity

D. Template

Correct Answer: B

QUESTION 4

Universal Containers sells a monthly subscription service that is offered to their clients with a ramp option. This subscription is priced with a setup fee, an installation fee, and a recurring fee. Which set of actions would meet these requirements?

A. Create three products to represent the setup fee, the installation fee and the monthly fee each with a monthly price dimension, and combine them into a bundle.

B. Create a single product with three monthly price dimensions

C. Create a single product with two one-time price dimensions and one monthly price dimension.

D. Create a single product with two monthly price dimensions and one one-time price dimension.

Correct Answer: A

QUESTION 5

The Admin at Universal Containers would like all optional products to be displayed separately from non-optional products. The two-line item sections have been set up in the quote template and named as follows: Required. Optional. What are the two steps the Admin should take in order to finish setting up the quote template?

A. For the Required Section: Filter Field: Optional, Filter Operator: Equals, Filter Value: True

B. For the Required Section: Filter Field: Optional, Filter Operator: Equals, Filter Value: False

C. For the Optional Section: Filter Value: Optional, Filter Operator: Equals, Filter Value: False

D. For the Optional Section: Filter Field: Optional, Filter Operator: Equals, Filter Value: True.

Correct Answer: AD

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