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QUESTION 1

An admin has constructed a Price Rule that utilizes a Lookup Object and Lookup Queries. In a given scenario, two lookup records meet the query criteria for a single Quote Line. Which behavior can the admin expect in this scenario?

- A. The Target Field maintains its original value and an error message appears in the Quote Line Editor.
- B. The value from the record that was created most recently is applied to the Target Field.
- C. The value from the second record sorted alphabetically by Name is applied to the Target Field.
- D. The value from the first record sorted alphabetically by Name is applied to the Target Field.

Correct Answer: A

QUESTION 2

When amending a contract, users have reported that the net pricing of some products is Incorrect. The admin has done a preliminary investigation and found that the issue only happens on existing products when the quantity is adjusted.

What is the likely cause\?

- A. The Use Legacy Amend/Renew Service is TRUE in the package settings.
- B. The products have a Discount Schedule and Cross Order Is unselected.
- C. The products\ Pricebook Entry prices were changed after the Contract was generated.
- D. The Renewal Price and the Net Price on the Upgraded Subscriptions are different values.

Correct Answer: B

QUESTION 3

Summary Variables can be used in Rule Conditions.

- A. True
- B. False

Correct Answer: A

QUESTION 4

Universal Containers plans to sell a configurable group of products but does not want to show the bundle\ Parent Product to the Client. What should the Admin do to meet this requirement?

- A. Check the Optional check box on the Bundle Product Record.



- B. Check the Hidden checkbox on the Bundle Product Record.
- C. Check the Exclude From Opportunity checkbox on the Bundle Product Record.
- D. Check the Hidden checkbox on the Product option Record.

Correct Answer: B

QUESTION 5

A Lookup Query may return a value to only be used within a CPQ managed field.

- A. True
- B. False

Correct Answer: B

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