



CPQ-211^{Q&As}

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QUESTION 1

An Admin at Universal Containers wants to configure a bundle with multiple features and have the product code of all options displayed in a single field for easy rendering on the quote document. What should the Admin do to achieve this?

- A. Write a custom trigger.
- B. Use package product code.
- C. Create price rules and formula fields.
- D. Combine roll-up fields with formula fields.

Correct Answer: B

QUESTION 2

Universal Containers would like to show the Monthly price column on the Quote Document if the quote has payment terms of Net 30. Which two configurations are needed to satisfy this requirement?

- A. Create a new field set on the Quote Line editor without Monthly Price.
- B. Fill the Conditional Print Field on the Column Lines object.
- C. Create a custom Formula indicating if the Payment Terms Are Net 30.
- D. Create an additional Lines Section without the Monthly Price field.

Correct Answer: BD

QUESTION 3

An Admin is creating a Product Rule with an Advanced Condition.

How should the Admin reference a specific Error Condition record in the text of the Advanced Condition field?

- A. API name of the field in the Tested field.
- B. Salesforce ID of the Error Condition record.
- C. Value of the Index field.
- D. Value of the Condition # field.

Correct Answer: D



QUESTION 4

Universal Containers wants to ensure that information in custom fields provided on original Quote Lines should also appear on Quote Lines for the Renewal Quotes.

How should the Admin set up this data flow?

- A. A custom formula field should look up through the SBQQ__Source__c Quote Line lookup to the original Quote Line.
- B. Renewal Quote Line values are automatically mapped from original Quote Lines.
- C. A Price Rule should be created to pull the value from the original Quote Line and populate the Renewal Quote Line.
- D. A twin field should be created on both the Asset and Subscription objects to bring back to Renewal Quote Lines.

Correct Answer: B

QUESTION 5

What does ApprovalsArchived__c need to return to properly archive approval records?

- A. True
- B. False
- C. 1
- D. 0

Correct Answer: C

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