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QUESTION 1

When analysing stakeholders, it is useful to produce a stakeholder analysis grid. What is depicted on the axes of this grid?

- A. Objectives and interests.
- B. Power and influence.
- C. Perspectives and impacts.
- D. Power and interest.

Correct Answer: D

QUESTION 2

In which of the following categories would return on investment be considered when assessing the feasibility of a project?

- A. Financial feasibility.
- B. Business feasibility.
- C. Technical feasibility.
- D. Operational feasibility.
- Correct Answer: A

QUESTION 3

Which of the following is an example of \\'Individual Tacit Knowledge\\'?

- A. Culture.
- B. Process.
- C. Norms.
- D. Intuition.

Correct Answer: D

QUESTION 4

Who is the target of the value proposition?

A. The Supplier.



- B. The Sponsor.
- C. The Customer.
- D. The Competitor.

Correct Answer: C

QUESTION 5

When are workshops especially valuable?

- A. When suitably sized rooms are available.
- B. When all stakeholders are agreed on the way forward.
- C. When a geographically dispersed set of users\\' needs to be consulted.
- D. When time and budget are constrained.
- Correct Answer: D

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