



# C\_TSCM62\_67<sup>Q&As</sup>

SAP Certified Application Associate - Sales and Distribution, ERP 6.0  
EhP7

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#### QUESTION 1

What part of the text control directly determines the copying of a text from a source text object into another text type?

- A. Text determination procedure
- B. Text type
- C. Condition table
- D. Access sequence

Correct Answer: D

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#### QUESTION 2

You are asked to enter special shipping costs in delivery documents, which will then be charged to the customer on the invoice.

What must you do to fulfill this request? (Choose two)

- A. Ensure that sales prices and discounts are copied to the delivery.
- B. Define and flag a condition type for freight costs for delivery usage.
- C. Define and assign a pricing procedure to the delivery type.
- D. Maintain the Price Source field in copying control between the delivery and billing documents at item level.

Correct Answer: CD

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#### QUESTION 3

What are optional steps in the Sales and Distribution process for selling a material from stock using a sales order? (Choose three.)

- A. Post goods issue
- B. Define packing
- C. Create billing document
- D. Create transfer order
- E. Create shipment document

Correct Answer: BDE

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#### QUESTION 4



Which of the following settings apply to inquiries and quotes? (Choose two.)

- A. Billing relevant
- B. Schedule line allowed
- C. Order reason required
- D. Pricing relevant

Correct Answer: BD

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#### QUESTION 5

What are the properties of an item category in a general value contract? (Choose two.)

- A. The item category is determined via item usage VCTR.
- B. The item category determines the value contract material.
- C. The item category determines the message about open outline agreements.
- D. The item category determines whether the value contract is copied to the release order.

Correct Answer: AD

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