



C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

What are the standard timing options to issue outputs? (Choose two.)

- A. Send based on time specified in the sales document.
- B. Send immediately when saving the application.
- C. Send with job based on additional time specification.
- D. Send with timing based on material master data.

Correct Answer: BC

QUESTION 2

Which of the following can you determine for the picking process at delivery type level?

- A. Which rule is used to define the picking sequence of items
- B. Which rule is used to determine the picking location
- C. Which warehouse numbers will be proposed
- D. Whether lean warehouse management is allowed

Correct Answer: B

QUESTION 3

You have maintained condition records for a sales discount on different levels. If multiple condition records for this discount are found within a sales order, only the best condition for the customer should be active.

How do you implement this business requirement?

- A. Use group conditions.
- B. Use a reference condition type.
- C. Use hierarchy accesses.
- D. Use condition exclusion.

Correct Answer: D

QUESTION 4

A company wants to give their customers an additional free laptop for every 10 laptops they buy of the



same model.

Which of the following scenarios would implement this?

- A. Free goods with an exclusive bonus quantity that increases the quantity without generating a subitem
- B. Free goods with an inclusive bonus quantity that generates a subitem
- C. Free goods with an inclusive bonus quantity using the free goods calculation rules
- D. Free goods with an exclusive bonus quantity using the free goods calculation rules

Correct Answer: D

QUESTION 5

In which area can you use the condition technique? (Choose three.)

- A. Listing control
- B. Output control
- C. Copy control
- D. Partner determination
- E. Material determination

Correct Answer: ABE

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