



C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

For which of the following can you use a distribution channel? (Choose two)

- A. To determine the address in the output of the order confirmation
- B. To assign a delivery plant for sales processes
- C. To distinguish material master data used during sales order processing
- D. To determine the transportation scheduling for a material during sales order processing

Correct Answer: BC

QUESTION 2

Which of the following statements regarding the organizational assignment of plants are correct? (Choose two)

- A. Delivering plants must be assigned to the same company code as the sales organization.
- B. Each plant can be assigned to just one company code.
- C. A plant must be assigned to at least one combination of sales organization and distribution channel so that it can be used as a delivering plant.
- D. A plant can be assigned to multiple company codes.

Correct Answer: BC

QUESTION 3

Which properties does the condition type in the condition master record control? (Choose two.)

- A. Pricing procedure
- B. Scales
- C. Access sequence
- D. Validity period

Correct Answer: BD

QUESTION 4

Which of the following statements regarding material determination are correct? (Choose two)

- A. The definition of the substitution reason determines whether a manual or an automatic substitution process should be used.



- B. Condition tables must be defined in Customizing (IMG).
- C. The relevant substitution reason is specified in the access sequence.
- D. The material determination procedure is assigned to a combination of sales areas, customer pricing procedures, and document pricing procedures.

Correct Answer: AB

QUESTION 5

In a sales order, which parameter can be used for the route determination?

- A. The shipping condition of the Sold-to party
- B. The departure zone of the plant
- C. The Incoterms of the Ship-to party
- D. The loading group assigned to the material

Correct Answer: A

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