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QUESTION 1

Which of the following criteria influence the shipping point determination in the sales document? (Choose three)

A. Plant

B. Shipping condition

C. Transportation group

D. Loading group

E. Storage condition

Correct Answer: ABD

QUESTION 2

In a sales order, which parameter can be used for the route determination?

A. The shipping condition of the Sold-to party

B. The departure zone of the plant

C. The Incoterms of the Ship-to party

D. The loading group assigned to the material

Correct Answer: A

QUESTION 3

If the material entered in the sales order is not available, how is the user alerted to this situation?

A. The incompletion log displays the unconfirmed schedule line as a missing field.

B. The availability control screen is displayed.

C. The schedule line is marked and highlighted by the system.

D. An error message appears on the status bar alerting the user to the situation.

Correct Answer: B

QUESTION 4

Your customer wants to ensure that any subsequent text changes in a source document are automatically transferred to the subsequent document.

Which option in standard Sales and Distribution is available to fulfill this requirement?

A. Transfer routine

B. Copying text

C. Requirement routine

D. Referencing text

Correct Answer: D

QUESTION 5

What are standard Sales and Distribution text sources? (Choose three.)

A. Preceding document

B. Material master

C. Condition master

D. Customer master

E. Output master

Correct Answer: ABD

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