



C_TSCM62_67^{Q&As}

SAP Certified Application Associate - Sales and Distribution, ERP 6.0
EhP7

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QUESTION 1

Which complaint request document is created with a mandatory reference to a billing document?

- A. Returns
- B. Advanced returns request
- C. Credit memo request
- D. Invoice correction request

Correct Answer: D

QUESTION 2

You want to extend the material master record to another sales organization and distribution channel.

Which activity do you have to perform to achieve this?

- A. Create material
- B. Change material
- C. Change material type
- D. Create material type

Correct Answer: A

QUESTION 3

Which of the following standard indicators influence the pricing procedure determination in a sales document?

- A. Plant and customer pricing procedure
- B. Account assignment group and material pricing procedure
- C. Division and material pricing procedure
- D. Distribution channel and customer pricing procedure

Correct Answer: D

QUESTION 4

When you create a new sales order, which master data is automatically copied to the sales order? (Choose two)

- A. The incoterms from the sales area data of the sold-to party



- B. The price list from the general data of the bill-to-party
- C. The terms of payment from the company code data
- D. The agreement on partial deliveries from the sales area data of the ship-to party

Correct Answer: AD

QUESTION 5

Which of the following combinations is valid for the plant assignment in Sales and Distribution?

- A. Sales organization and loading group
- B. Sales organization and shipping point
- C. Sales organization and distribution channel
- D. Sales organization and division

Correct Answer: C

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