



# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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#### QUESTION 1

What can you configure in a billing type? (Choose two.)

- A. Default delivery type for billing
- B. Reference mandatory indicator
- C. Item number increment
- D. Billing type for cancellation

Correct Answer: AD

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#### QUESTION 2

What are the effects of posting the goods issue during a sales process? (Choose three.)

- A. The billing document can now be created
- B. Delivery requirements in material planning are updated
- C. The warehouse task status is set to complete
- D. The overall status of the delivery is set to complete
- E. The document flow is updated

Correct Answer: ABE

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#### QUESTION 3

Which controls can you set when you configure a schedule line category? (Choose two.)

- A. Structure scope
- B. Goods movement type
- C. Delivery relevance
- D. Create delivery group

Correct Answer: BC

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#### QUESTION 4

You want to configure that only complete sales documents can be saved.



How can you achieve this?

- A. In the configuration of all sales document types used, you set the flag Dialog Message for Incompletion
- B. You assign an incompleteness procedure to all item categories used in sales
- C. You assign an incompleteness procedure to all schedule line categories used in sales
- D. In the configuration of all schedule line categories used, you set the flag Dialog Message for Incompletion

Correct Answer: C

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#### QUESTION 5

You want to use condition exclusion.

For which of the following pricing elements can you set the condition exclusion indicator? (Choose two.)

- A. Condition record
- B. Condition category
- C. Condition type
- D. Condition type groups

Correct Answer: AC

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