



# C\_TS462\_2020<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2020

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### QUESTION 1

You need to change standard sales processing logic and your requirement cannot be met in Customizing.

What options will ensure there are no changes to SAP-delivered objects? (Choose three.)

- A. Customer exit
- B. SAP Best Practices
- C. Modification
- D. Enhancement point
- E. Business transaction event (BTE)

Correct Answer: ADE

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### QUESTION 2

Which fields are used to determine the delivery item category? (Choose three.)

- A. Delivery type
- B. Higher-level item category
- C. MRP type
- D. Item category group
- E. Shipping point

Correct Answer: ABD

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### QUESTION 3

What are some of the prerequisites for creation of a credit memo based on a credit memo request? (Choose two.)

- A. The Billing Block field in the credit memo request must be empty
- B. Copying control must exist between the sales document and the billing document
- C. An appropriate reason for rejection must be assigned to the original sales order item
- D. The billing document of the original customer invoice must be cancelled

Correct Answer: AC

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#### QUESTION 4

Your outbound deliveries must automatically determine storage locations.

Where do you activate this?

- A. Outbound deliver type
- B. Route
- C. Shipping point
- D. Outbound delivery item category

Correct Answer: C

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#### QUESTION 5

What are some characteristics of the process flow in SAP S/4HANA? (Choose two.)

- A. The process flow supports direct navigation to applications that can be used to solve problems
- B. Color coding is used to indicate the status of a document
- C. The status of a document is predicted using Artificial Intelligence (AI) algorithms
- D. Issue solving is supported by a wizard based on Machine Learning (ML)

Correct Answer: AC

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