



# C\_TS460\_2021<sup>Q&As</sup>

SAP Certified Application Associate - SAP S/4HANA Sales 2021  
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### QUESTION 1

What do you need to consider when you create a condition record for pricing? Choose the correct answer.

- A. You have to set a time frame for each condition record.
- B. You can create condition records for header conditions.
- C. You can create condition records for condition types that are selected as manual in the pricing procedure.
- D. You have a limit of 1 scale levels for each condition record.

Correct Answer: A

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### QUESTION 2

In a customer system, a text item is transferred from a sales order to an outbound delivery. Which setting enables this? Choose the correct answer.

- A. The delivery item category must contain a movement type.
- B. The sales item category for the text item must contain a movement type.
- C. The sales item category must be relevant for delivery.
- D. The delivery document type must allow text items.

Correct Answer: D

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### QUESTION 3

To which combination of organizational units do you assign a warehouse number? Choose the correct answer.

- A. Plant and storage section
- B. Plant and storage location
- C. Plant and storage type
- D. Plant and material staging area

Correct Answer: B

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### QUESTION 4

How do you establish the interface between SAP S/4HANA Sales and Finance? Choose the correct answer.

- A. Set up the general billing interface.



- B. Assign a sales organization to a company code.
- C. Uniquely assign a distribution channel to a company code.
- D. Set up the upload of the billing document request

Correct Answer: A

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#### QUESTION 5

Which confirmation strategies can you select when executing backorder processing (BOP)? Choose Three correct answers.

- A. Fail
- B. Lose
- C. Split
- D. Fill
- E. Win

Correct Answer: BDE

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