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QUESTION 1

Your project requires that a new text element from the business partner master record is automatically copied into the header information in sales orders. What must you do? Choose Two correct answers.

- A. Create a condition master record for the new text type.
- B. Assign a text determination procedure to the sales document type.
- C. Assign the required text type with an appropriate access sequence to the text determination procedure.
- D. Assign a text determination procedure to the sales item category.

Correct Answer: AB

QUESTION 2

A business user needs to display the document flow for a sales process and visualize all relevant preceding and subsequent documents. Which activities do you suggest? Choose Two correct answers.

- A. Go to the material document and select the icon Display Document Flow.
- B. Go to the Manage Sales Orders app on the SAP Fiori launchpad and select a sales order.
- C. Go to the accounting document and select the icon Display Document Flow.
- D. Go to the sales order and select the icon Display Document Flow.

Correct Answer: BD

QUESTION 3

You want to limit the choice of reasons for rejection in a sales process. What do you need to do? Choose the correct answer.

- A. Assign the permitted reasons for rejection to the relevant sales item category.
- B. Assign the permitted reasons for rejection to the relevant business area.
- C. Assign the permitted reasons for rejection to the relevant sales area.
- D. Assign the permitted reasons for rejection to the relevant sales document type.

Correct Answer: D

QUESTION 4

You need to create business partners (BP) to record data relevant for BP roles Customer and FI Customer. Which organizational elements must you enter to maintain this data? Choose the correct answer.



- A. Business area and company code
- B. Sales area and controlling area
- C. Sales area and company code
- D. Credit control area and company code

Correct Answer: C

QUESTION 5

Which business partner categories can you use to create customer master records? Choose Two correct answers.

- A. Organization
- B. Customer
- C. Vendor
- D. Person

Correct Answer: AD

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